

Financial Statements
July 1, 2018 - May 31, 2019



STATEMENT OF FINANCIAL POSITION (UNAUDITED)											
	5/31/2019	4/30/2019	3/31/2019	2/28/2019	1/31/2019	12/31/2018	11/30/2018	10/31/2018	9/30/2018	8/31/2018	7/31/2018
Assets				STEEL BOOKS							
Current Assets											
Cash in Bank (Note 1)	\$ 76,466	\$ 539,023	\$ 797,520	\$ 452,737	\$ 706,422	\$ 135,514	\$ 616,740	\$ 702,792	\$ 140,386	\$ 277,613	6 204 202
Other Cash Accounts (Note 2)	\$ 4,806	\$ 13,257	\$ 1,212	\$ 16,038	\$ 6,107	\$ 6,107	\$ 6,107	\$ (811)	\$ 140,386 \$ 12,589	\$ 4,927	\$ 301,393 \$ 4,927
Accounts Recievable - Grants (Note 3)	\$ 3,230,942	\$ 2,595,230	\$ 2,567,727	\$ 2,404,350	\$ 2,548,568	\$ 2,319,153	\$ 2,747,310	\$ 2,650,749	\$ 2,876,736	\$ 3,187,310	\$ 2,896,353
Accounts Receivables - Others (Note 4)	\$ 20,769	\$ 15,845	\$ 15,945	\$ 86,283	\$ 11,257	\$ 12,257	\$ 11,257	\$ 10,477	\$ 11,132	\$ 10,877	\$ 15,651
Prepaid Expenses/Deposits	\$ 59,356	\$ 35,238	\$ 43,552	\$ 190,377	\$ 15,791	\$ 16,615	\$ 16,114	\$ 16,114	\$ 19,461	\$ 24,370	\$ 21,173
Total Current Assets	\$ 3,392,339	\$ 3,198,594	\$ 3,425,955	\$ 3,149,784	\$ 3,288,146	\$ 2,489,646	\$ 3,397,528	\$ 3,379,321	\$ 3,060,304	\$ 3,505,096	\$ 3,239,496
	Ψ 3,332,333	\$ 3,130,334	\$ 3,423,333	\$ 3,143,704	\$ 3,200,140	\$ 2,403,040	\$ 3,331,320	\$ 3,313,321	\$ 3,000,304	\$ 3,303,036	\$ 3,239,430
Fixed Assets Net											
Building & Improvements	\$ 761,150	\$ 761,150	\$ 761,150	\$ 761,150	\$ 761,150	\$ 761,150	\$ 761,150	\$ 761,150	\$ 761,150	\$ 761,150	\$ 761,150
Computers/Furniture, Equipment & Software	\$ 163,816	\$ 163,816	\$ 163,816	\$ 163,816	\$ 163,816	\$ 163,816	\$ 163,816	\$ 163,816	\$ 163,816	\$ 163,816	\$ 163,816
Depreciation & Amortization	\$ (592,769)	\$ (590,408)	\$ (588,046)	\$ (585,685)	\$ (583,323)	\$ (580,962)	\$ (578,600)	\$ (576,238)	\$ (573,877)	\$ (571,515)	\$ (569,154)
Total Fixed Assets Net	\$ 332,197	\$ 334,559	\$ 336,920	\$ 339,282	\$ 341,643	\$ 344,005	\$ 346,366	\$ 348,728	\$ 351,089	\$ 353,451	\$ 355,812
					100000000000000000000000000000000000000						Contract Contract
Long Term Assets											
Land	\$ 209,848	\$ 209,848	\$ 209,848	\$ 209,848	\$ 209,848	\$ 209,848	\$ 209,848	\$ 209,848	\$ 209,848	\$ 209,848	\$ 209,848
Total Other Assets	\$ 209,848	\$ 209,848	\$ 209,848	\$ 209,848	\$ 209,848	\$ 209,848	\$ 209,848	\$ 209,848	\$ 209,848	\$ 209,848	\$ 209,848
	PROFILE TO THE PROFIL							7			
Total Assets	\$ 3,934,384	\$ 3,743,001	\$ 3,972,724	\$ 3,698,914	\$ 3,839,638	\$ 3,043,499	\$ 3,953,743	\$ 3,937,897	\$ 3,621,242	\$ 4,068,395	\$ 3,805,157
Liabilities & Fund Balance		AND DESCRIPTION OF THE PARTY OF			management of the						
Current Liabilities											
Accounts Payable-Short Term (Note 5)	\$ 862,312	\$ 690,213	\$ 911,941	\$ 624,290	\$ 788,060	\$ 82,898	\$ 913,089	\$ 869,775	\$ 534,656	\$ 979,758	\$ 760,545
Payroll Taxes, Benefits & Leave (Note 6)	\$ 407,172	\$ 386,895	\$ 397,629	\$ 407,987	\$ 384,116	\$ 302,793	\$ 383,530	\$ 419,067	\$ 388,259	\$ 390,431	\$ 345,855
Total Current Liabilities	\$ 1,269,484	\$ 1,077,108	\$ 1,309,570	\$ 1,032,277	\$ 1,172,177	\$ 385,691	\$ 1,296,619	\$ 1,288,842	\$ 922,915	\$ 1,370,189	\$ 1,106,400
TVT 100 one services											
Long Term Liabilities											
Deferred Revenue (Note 7)	\$ 3,431	\$ 3,519	\$ 3,519	\$ 6,001	\$ 6,889	\$ 6,889	\$ 6,889	\$ 4,922	\$ 52,771	\$ 52,771	\$ 52,771
Forum Cares (Note 8)	\$ 815	\$ 814	\$ 564	\$ 564	\$ -	\$ -	\$ -	\$ -	\$ 1,518	\$ 1,518	\$ 1,518
Total Long Term Liabilities	\$ 4,246	\$ 4,333	\$ 4,083	\$ 6,566	\$ 6,889	\$ 6,889	\$ 6,889	\$ 4,922	\$ 54,289	\$ 54,289	\$ 54,289
Fund Balance											
Net Assets - Unrestricted	6 0.044.400	6 2044 400	. 2011 100		. 0.011.100						
Restricted Funds (Note 9)	\$ 2,641,126 \$ 20,048	\$ 2,641,126 \$ 20.048	\$ 2,641,126 \$ 19.048	\$ 2,641,126 \$ 19.048	\$ 2,641,126 \$ 19,048	\$ 2,641,126 \$ 8.638	\$ 2,641,126 \$ 7.638	\$ 2,641,126 \$ 1.518	\$ 2,643,449 \$ -	\$ 2,643,449	\$ 2,643,449
Net Income (Note 10)	\$ 20,048	\$ 20,048	\$ 19,048 \$ (1,104)	\$ 19,048 \$ (103)	\$ 19,048 \$ 397						5 1010
Total Fund Balance	\$ 2,660,655	\$ 2,661,560	\$ 2,659,071	\$ 2,660,072	\$ 2,660,572	\$ 1,154 \$ 2,650,918	\$ 1,470 \$ 2,650,235	\$ 1,489 \$ 2,644,133	\$ 589 \$ 2,644,038	\$ 468 \$ 2,643,917	\$ 1,019 \$ 2,644,468
- The same same same same same same same sam	2,000,000	¥ 2,001,360	4 2,033,071	\$ 2,000,072	\$ 2,000,372	\$ 2,030,918	φ Z,030,Z35	Ψ Z,044,133	\$ 2,044,038	\$ 2,043,917	3 2,044,468
Total Liabilities & Fund Balance	\$ 3,934,384	\$ 3,743,001	\$ 3,972,724	\$ 3,698,914	\$ 3,839,638	\$ 3.043.499	\$ 3,953,743	\$ 3,937,897	\$ 3,621,242	\$ 4,068,395	\$ 3,805,157
								-			



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		YTD		Under Total	% Total Budget	Revised Budget									01/31/19 12/31/18			11/30/18		10/31/18		09/30/18		08/31/18			
STATEMENT OF REVENUES & EXPENDITURES	7/01	/18 to 5/31/19	Bud	get FY19	Remaining	FY18-19		05/31/19	0	04/30/19		03/31/19	02/28/19		01/31/19	1	2/31/18	11	/30/18	10	0/31/18	08	9/30/18	08/31/	/18	07/3	1/18
STATEMENT OF REVENUES & EXPENDITORES																											
Revenues																											
Grant Revenue																											
Grant Income/Scholarship Revenue T.E.A.C.H. Scholarship		0.740.000			10.540/	40.000.000	s		\$			4 6 45 707	\$ 954.		\$ 1.090.967	\$	740.000		454.400		007 407		707 700			s	070 404
Help Me Grow - Florida	•	8,746,026		1,253,974	12.54%	10,000,000		1,158,069	3	593,096	\$	1,045,727				3	749,260	,	454,163	,	967,487	•	765,503		95,397	,	372,121
Children's Trust Scholarship *		1,719,579		514,378	23.03%	2,233,957	1000000	322,217		127,146		112,278	276,		194,376		53,984		212,923		54,989		175,568		101,642		87,485
Children's Trust Registry *		511,808 315,053		88,192 49,947	14.70% 13.68%	600,000 365,000		31,954 18,660		50,215 31,560		46,818 29,638	49, 29,		42,089 29,329		43,073 34,096		63,078		60,737 26,318		64,217 38,794		60,418		AL 33
Children's Trust WAGE\$ *		The second second second					700000	The state of the s											32,184				43,759		The state of the s		4,430
ELC Broward WAGE\$	Hat I	202,828		47,172	18.87%	250,000		4,254		8,453		32,081	20,		3,512		66,382		2,266		4,398				12,705		
ELC Pinellas WAGE\$		397,725		53,242	11.81%	450,967	83998	39,869		48,586		32,212	39,		55,028		57,523		8,963		34,435		8,427		66,120		7,553
ELC Hillsborough WAGE\$ ***		115,944		134,056	53.62%	250,000		21,582		22,342		5,703	51,		14,365												
Palm Beach Registry		332,832 154,961		367,168	52.45%	700,000	307100	95,759		105,277		130,245		552	0.504				-		07.000		00.405		44.000		40.000
DCF Training		THE RESERVE OF THE PERSON NAMED IN		42,800	21.64%	197,761	100000	10,583		16,450		14,635		132	8,504		5,478		999		37,990		23,105		11,860		10,926
ECCS Impact Project	DEP.	171,062		16,938	9.01%	188,000		41,722		12,663		12,665	12,	352	12,630		12,281		13,284		13,284		13,609		12,665		13,608
Non-Continuing Grants Revenue		10,765		2,985	21.71%	13,750	633					3,750			41		2,574						4,400				
Misc Grant Revenue		221,202		(221,202)	0.00%	F0 000		-		5,946 4,167		4,167			0.407		4,167				23,903 4,167		95,223		34,440		61,690
Total Grant Revenue	S	173,849	\$	(123,849)	-247.70% 14.55%	\$ 15,299,435	_	99,408	s	1,025,900	s	1,469,918	\$ 1,454,	167	9,167 \$ 1,460,007	s	1,028,818	\$	4,167 792,027	s	1,227,708	\$	4,167 1,236,772 #		29,283		6,821 564,633
Dues & Memberships	,	13,073,633 25,089	*	1,411	5.33%	26,500		1,844,078	3	7,773	,	1,469,918		279	\$ 1,460,007	,	1,028,818	,	3,890	3	1,227,708	3	3,985	3 8	50	*	2,202
Resources & Publications		25,089		1,411	73.33%	1,500	 INDEED 	1,0/5		1,113		50	0,	2/9	35		100		3,890		50		3,985		50		2,202
Communications/IT		11,024		1,476	11.81%	12,500	5GU(29)	5,424						100			1,000		Water State		4,500		400				
Interest & Dividend		11,024		54	10.88%	500	8122200	5,424				35		48	50		27		53		53		17		50		55
Shared Services/Misc Income		33,273		(21,273)	-177.28%	12.000	534555	1.012		7.983		2.960		250	1,000		1.000		1.780		1.296		1,000		6.009		7,983
Total Revenues	S	13,143,864	\$	2,208,571	14.39%	\$ 15,352,435	Decree 6	1,852,240	•	1,041,661		1,472,963	property of the last of the la	349		•	1,030,944		797,750		THE RESIDENCE OF THE PARTY OF T	\$	1,242,174 #	• •	975,210 #		574,873
Total Nevellues	9	15,145,004	*	2,200,371	14.3976	9 15,352,435	,	1,032,240	•	1,041,001	3	1,472,903	3 1,401,	549	\$ 1,461,092	•	1,030,944	,	181,150	•	1,233,007	•	1,242,174 #	3 8	9/5,210 #	•	5/4,0/3
Expenses						ELDEN BLAN																					
Salaries	\$	2,781,210	s	326,550	10.51%	\$ 3,107,760	2	262,925	\$	252,432	s	231,267	\$ 243,	206	\$ 230,977	\$	235,282	5	235,592	\$	267,877	5	249,401	4 3	324,195	5	247,965
Payroll Taxes & Benefits		659,726		110,239	14.32%	769,965	10000	59,601		61,010		57,996	62.		58,688		56,244		56,810		57,219		59,888		63,888		66,282
Contract Labor		12,205		4,070	25.01%	16,275	9090	140		1,040		1,040		290	1,090		2,005		175		1,090		1,040		2,180		1,115
Professional Fees		38,450		(1,500)	-4.06%	36,950	500000										19,350		15,050		1,550				2,500		1000
Public Awareness/Outreach (HMG)		50,842		(18,842)	0.00%	32,000	999270	1,740				9,521	3.	407	5,638		2,950				2,155		16,956		7.394		1,081
Employee Recruitment				5,500	0.00%	5,500	116,2000												1000								
Travel/Training Expense		153,606		86,394	36.00%	240,000	000000	39,755		16.607		4,437	9.	167	483		4,762		5.881		7,123		25,334		17,377		22,681
Rent		115,367		7,383	6.01%	122,750	55000	9,715		10,235		10,432		502	11,410		10,272		9,857		9,365		11,054		11,243		11,283
Utilities & Maintenance		89,546		9,074	9.20%	98,620	0.000	7,213		10,626		6,353		814	8,695		7,130		8,375		8,127		7,450		8,223		8,541
Business Insurance		22,682		3,818	14.41%	26,500	10000	6,352		489		416		0	3,880		581		509		2,263		2,263		3,670		2,260
Equipment & Furniture		17,470		10,895	38.41%	28,365	200	1,555				2,308	1.	077	202		1,063		279		246		180		180		10,381
Supplies		107,795		19,205	15.12%	127,000		2,903		5.487		8,022	23.	930	12,343		12,396		16,712		8,180		6,521		7,082		4,218
Depreciation		25,976		6,024	18.82%	32,000		2,362		2,362		2,362	2.	361	2,362		2,362		2,362		2,362		2,362		2,362		2,362
Staff Development		7,000		25,750	78.63%	32,750	B 53717201	395						55	(227)				30		2,565		1,887		490		1,805
Scholarships & WAGE\$ Supplements	THE RE	7,632,634		1,258,366	14.15%	8,891,000	100mm	1,085,768		571,781		1,056,786	852		961,528		662,853		253,241		844,245		730,265	4	463,469		149,759
Printing, Postage, Other	17,80	45,830		9,170	16.67%	55,000		1,741	150	4,087		5,739		056	5,161		11,511		3,574		1,192		1,725		1,751		293
Contractual (including HMG Affiliates)	VICTOR IN	1,384,042		345,958	20.00%	1,730,000	1000000	370,979	1000	104,018		77,286	233,		159,621		2,500		189,323		17,148		125,728		59,757		43,828
Total Expenses	9508	13,144,383	\$	2,208,052	14.38%	\$ 15,352,435	-	1,853,144	\$	1,040,173	\$	1,473,964	10000	849		\$	1,031,260	\$	- V50 MCT-0/	\$	1,232,706	\$	1,242,054		100000000000000000000000000000000000000	\$	573,854
70		NAME OF TAXABLE PARTY.																									
Net Revenue Over Expenses		(520)	\$	(520)	0.00%	\$	\$	(904)	\$	1,488	\$	(1,001)	\$ (00)	\$ (757)	\$	(316)	s	(19)	\$	901	\$	121	\$	(551)	\$	1,019

^{*} Contract begins 8/1/18

^{**} Contract begins 12/1/18



Notes to Financial Statements 5/31/2019 (Unaudited)

1. Cash Accounts - Cash in Bank - \$76,466

This balance is composed of operating, money market and AFLAC conduit accounts.

2. Other Cash Accounts - \$4,806

This amounts represent monies held in our PayPal accounts.

3. Accounts Receivable - Grants - \$3,230,942

This account balance consists of receivables from OEL for \$1,317,700, Child Care Training & Accrediation Provider Evaluation Services (CCTAPES) for \$65,067, Children's Trust Scholarship for \$141,894, Children's Trust Registry for \$112,937, Childrens Trust WAGE\$ for \$92,380, Palm Beach Registry for \$29,022, ELC Broward WAGE\$ for \$159,700, ELC Hillsborough WAGE\$ for \$332,832, ELC Pinellas WAGE\$ for \$21,583, Help Me Grow for \$561,641, ERS CLASS Assessments for \$102,200 and others for \$293,986.

4. Accounts Receivable - Others - \$20,769

This balance consists of amounts due from various ELC's and other customers related primarily to IT/Communications work. All receivables represent current amounts whose collectability is certain.

5. Accounts Payable - \$862,312

The balance is the result of our payment procedures where as most vendors, including T.E.A.C.H. recipients, are paid by aging such accounts 30 days.

6. Payroll, Payroll Taxes, Benefits & Leave - \$407,172

This account balance represents accrued payroll, benefits, payroll taxes and PTO which are adjusted monthly.

7. Deferred Revenue - \$3,431

This amount represents unspent Learn the Signs Act Early (LTSAE)Ambassador Stipend funds related to the Help Me Grow contract. They are expected to be spent in the coming year.

8. Forum CARES - \$815

The Children's Forum has joined #GivingTuesday, a global day of giving that harnesses the collective power of individuals, communities and organizations to encourage philanthropy and to celebrate generosity worldwide. As of 10/31/2018 the program had available funds of \$1,518. The Forum Cares program donated all of their funds to the Florida Early Learning Disaster Relief (FELDR).

9. Restricted Funds FELDR - \$20,048

The Florida Early Learning Disaster Relief (FELDR) effort is a collaboration of state and national partners which was created to assist child care centers, Head Start programs, and family care homes that are in danger of closing, temporarily or permanently, due to a natural disaster, by meeting some of their most pressing needs on a short-term basis. The collaborative partners will determine how these funds will be distributed after a disaster.

10. Net Income (Loss) - (\$520)

Net income (loss) is the result of accruals both revenue and expenses to properly match the reporting period ending May 31, 2019.



Selected Financial Ratios 5/31/2019

<u>Description</u>	<u>Formula</u>		<u>Actuals</u>	Ratios
Quick Ratio	Cash + Receivables	\$	3,332,983	2.6255
	Total Current Liabilities	\$	1,269,484	
available to cover e		he highe	r the ratio the bet	assets (convertible into cash within 30 days) tter. Excludes inventories and pre-paid expenses
Current Ratio	Total Current Assets Total Current Liabilities	\$	3,392,339 1,269,484	2.6722
	ected to be converted to casl			e claims of short-term creditors are covered by ext operating cycly. The general standard of
Liquidity Ratio	Cash	\$	81,273	0.0640
	Current Liabilities	\$	1,269,484	
This is an indication	n of a firm's immediate liquid	lity. The	general standard	of excellence is 2 to 1.
Current Liabilities	Total Current Liabilities	\$	1,269,484	0.4771
to Net Worth	Net Worth	\$	2,660,655	
Contrasts the amou	ints due credtors within a ye	ar with th	ne fund balance.	A lower ratio means less risk.
Total Liabilities	Total Liabilities	\$	1,273,729	0.4787
to Net Worth	Net Worth	\$	2,660,655	
Compares the comp a ratio below 1 is pr		ne fund b	alance. High deb	ot levels can indicate great risk therefore,
Fixed Assets	Net Fixed Assets	\$	332,197	0.1249
to Net Worth	Net Worth	\$	2,660,655	

Reflects the portion of net worth that consists of fixed assets. Generally, a small ratio is desired.